

International Business Mcgraw Hill 13th Edition

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the bestselling first edition of the mcgraw hill guide to starting your own business sold more than 75 000 copies and took the reader step by step through the entire process of starting a new venture this completely revised second edition once again shows entrepreneurs the keys to determining the best business opportunities creating a business plan and formulating a winning marketing strategy in addition it now profiles alternative sources of funding from sba loans to angel investors and provides valuable do s and don ts from over one hundred entrepreneurs

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for the nonfinancial manager who needs instant explanations in order to solve a business finance problem this vest pocket reference is unrivaled two hundred one of the most commonly used financial tools are defined explained demonstrated in clear concise terms the guide is not aimed at professionals with an especially high level of financial sophistication yet many of the tools discussed involve decidedly high level concepts the authors are able to write about complex topics which oftentimes seem murky to the uninformed reader in clear concise easily understood language

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packed with features this guide to writing business plans shows readers how to turn their entrepreneurial dream into a reality by writing a business plan that will get them the financing and support they need to get a new business going it includes a directory of new and little known money sources high impact points special tips and ideas and a free disk offer featuring sample business and financial spreadsheets

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